Session #2504
Practical SAP From the CIO Perspective  - Panel discussion
Our Panelists - today

**Timothy Coyle**  
Director of Information & Technology  
Ateeco, Inc. (Mrs. T's Pierogies)

**Jan Pope**  
VP, Chief Information Officer  
Analogic Corporation

**Sharon Kaiser**  
Chief Information Officer,  
Director of IT  
Abiomed, Inc.

**Donovan Brekke**  
Chief Information Officer  
Greenheck Fan Company

**Bob Oldrati**  
Controller  
Powell Electronics, Inc.  
(moderator)
Greenheck Fan Company

Don Brekke, Vice President – Information Technology

- Founded in 1947 by Bob and Bernie Greenheck in Schofield Wisconsin
- Manufacturer of air movement and control equipment for the non-residential construction market (commercial, industrial and institutional)
- Operations across the U.S. and in China, Mexico and India
- SMB – IM&C ~ $600 million in sales
- Over 2800 employees worldwide
- SAP Landscape: ECC 6.5 including core R3 and PLM, MDM, MII, PS, BW, and SNC
- Wisconsin Manufacturer Of The Year 2012
Greenheck Products
...What is a **Pierogy**?

✓ A crescent shaped pasta shell traditionally filled with mashed potato and cheddar cheese.
Ateeco, Inc. (Mrs. T's Pierogies)

Timothy Coyle, Director of Information and Technology

Over 600,000 Pierogies Made annually at our State of the Art Facility in Shenandoah, PA

- Mary Twardzik’s pierogy recipe
- Family owned and operated since 1952

- Landscape: SAP All-in-One ECC 6.0, Netweaver BI 7.0, and Vistex.
- 90+ licensed users. 13 week Rapid Install.

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ABOUT ABIOMED

- Publicly traded on NASDAQ
- Medical Device manufacturer headquartered in Massachusetts with additional facility in Germany
- Over 450+ employees
- Experts in Pumping Blood for over 30 years
- World’s smallest heart pumps for cardiologists and surgeons
- Over 100 patents or patents pending from over $200m in R&D
- Over 12,000 patients supported in over 30 countries worldwide

- 2012 Impella® >11,000 patients and in over 650 hospitals in the U.S.
- 2012 Impella CP™ cleared in U.S.
- 2011 Impella added to ACCF/SCAI/HFSA Guidelines
- 2009 Impella 5.0 cleared in U.S.
- 2008 Impella 2.5 FDA cleared in U.S.
- 2005 Impella Available in Europe
- 2001 First AbioCor® Artificial Heart patient
- 1992 First FDA approved VAD
- 1987 First heart recovery patient
- 1981 Abiomed Founded

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SAP ECC 5.0 (2006 Implementation)

- FI/CO – Finance and Controlling
- MM – Materials Management
- PP – Production Planning
- QM – Quality Management
- SD – Sales & Distribution
- SM – Service Management
- HR – Human Resources
- DMS – Document Management System
- BW/BI and BOBJ – Business Warehouse and Business Objects
- EP – Enterprise Portal
Analogic: Improving the Practice of Medicine and Saving Lives

Jan Pope, Vice President & Chief Information Officer

- 40+ years of leadership in medical and security imaging technology
- Annual Revenue of $517 million in FY2012
- 1,600 employees with over 400 scientists and engineers
- Publicly traded (NASDAQ: ALOG)

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Analogic Global Business Applications

- SAP ECC 6.0: FI/CO, MM/PP, SD, QM
- Oracle and Agile
- Microsoft Dynamics CRM
- Oracle and Hyperion

**Service**
- SAP
- Microsoft Dynamics CRM

**HR**
- SAP

**Payroll**
- ADP (US)
- Lessor (BK DK)
- Fesco (China)
- ADP Outsource (BK CAN)
- Ceridian (Montreal)
- Other (BK Europe)

**Time & Attendance**
- Kronos

- SAP Go-Live planned for August 2013
- **Manufacturing** in Canada (Vancouver & Montreal), USA (Colorado, Pennsylvania, Massachusetts) and China
- **Engineering** in Denmark, Canada (Vancouver & Montreal), USA (Colorado, Pennsylvania, Massachusetts)

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Powell Electronics at a glance

Bob Oldrati, Controller

- 66-year old privately-held Wholesale Distributor specializing in electronic connectors, sensors, switches, and heat-shrinkable products.
- Family owned business, headquartered in Swedesboro, NJ.
- Branches in North America, Europe and China.
- SMB ~ $100 Million sales
- SAP Landscape: Business Suite 7

Winner of 2007 ASUG SME Impact Award

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Panel Discussion – your questions, please!
Our Panelists

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Follow the ASUGNews team of Tom Wailgum: @twailgum and Courtney Bjorlin: @cbjorlin for all things SAP.
THANK YOU FOR PARTICIPATING

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